

F.Y.B.M.S. - Semester I

Sample Questions

Subject	Sr. No.	Question	Option a	Option b	Option c	Option d	Correct_Option
Foundations of Human Skills	1	The ____ Hat controls the overall thinking process	Blue	Green	Black	White	a
	2	Differences among various characteristics possessed by the two different persons are known as	Intra Individual Differences	Inter Individual Differences	Multiple Differences	Personality Differences	b
	3	Social Learning Theory was given by	William Bandura	Alex Osborn	Henry Mintzberg	Albert Bandura	d
	4	A group that is neither formally structured nor organizationally determined is known as the	Passive Group	Active Group	Informal Group	Formal Group	c
	5	The _____ team has three essential skills; the ability to think innovatively, the ability to think flexibly and imaginatively and, serious commitment and motivation to confront the challenge	Leadership	Problem Solving	Virtual	Cross Functional	b
	6	The _____ Game is normally played by lower level employees to resist authority	Alliance Building	Sponsorship	Insurgency	Counter - Insurgency	c
	7	In the _____ outcome of conflict, no one wins and all parties understand that losses are unavoidable	lose-lose	win-win	win-lose	compromise	a
	8	In the _____ organizational culture, Leaders are seen as mentors or father figures and organization is held together by loyalty and tradition	Hierarchy	Market	Adhocracy	Clan	d
	9	Motivation that depends on external factors is called _____	Insurgent motivation	Individual motivation	Intrinsic motivation	Extrinsic motivation	d
	10	_____ is the process by which organizations move from their present state to some desired future state to increase their effectiveness	Organizational Culture	Extrinsic Motivation	Organizational Change	Intrinsic Motivation	c
	11	_____ is the ability of an individual to benefit from a certain type of training	Aptitude	Attitude	Intelligence	Perception	a

F.Y.B.M.S. - Semester I

Sample Questions

Subject	Sr. No.	Question	Option a	Option b	Option c	Option d	Correct Option
	12	_____ are often described as people who have to get more than adequate results out of inadequate resources	Common man	Labourers	Workers	Managers	d
	13	In _____ stage old ideas and practices are case aside	Freezing	Changing	Refreezing	Unfreezing	d
	14	_____ is the first stage of Human Life cycle	Adulthood	Middle Age	Late Adulthood	Prenatal Stage	d
	15	_____ is the hat of growth and possibilities	Yellow	Blue	Green	Black	c
	16	When the zygote formed is _____ a male child will be born.	XY	YX	ZX	XZ	a
	17	Feedback should be _____	Vague	General	Specific	Spontaneous	c
	18	The _____ hat represents emotions.	White	Red	Blue	Yellow	b
	19	A _____ group is a designated work group defined by an organizations structure.	Formal	Informal	Interest	Friendship	a
	20	Sharing of information is _____ in distributive bargaining.	Very high	Moderate	High	Low	d
	21	_____ need is about security and protection from physical and emotional harm.	Physiological	safety	social	financial	b
	22	Frederick Herzberg proposed the _____	Hierarchy of needs	Two factor theory	Theory X & Y	Theory of needs	b
	23	Type _____ people are unable to relax	A	B	C	D	a
	24	High cholestrol is a _____ effect of stress.	Mental	Psychological	Behavioral	Physiological	d
	25	_____ individuals lead a balanced life, have realistic goals and take stress in their stride.	Detached	Resilient	Silent	Type B	b
Business Communication - I	26	_____ is a negative feedback.	Reward	Punishment	Approval	Clapping	b
	27	The sender of the message is known as _____	Driver	Translator	Encoder	Decoder	c
	28	Good business communication should be a _____ process.	One -way	Two-way	Three-way	Four-way	b
	29	_____ is an informal communication.	Upward	Downward	Diagonal	Grapevine	d

F.Y.B.M.S. - Semester I

Sample Questions

Subject	Sr. No.	Question	Option a	Option b	Option c	Option d	Correct_Option
	30	Suggestion is a form of _____ communication.	Upward	Downward	Horizontal	Diagonal	a
	31	_____ communication lacks accountability.	Oral	Written	E-mail	SMS	a
	32	A resume is accompanied by _____ letter.	Testimonial	Appointment	Resignation	Covering	d
	33	An inter office memo is also called _____	Memorandum	Testimonial	Resume	Curriculum Vitae	a
	34	When a paragraph is related to a single idea, it is said to depict _____ Variety	Testimonial	Coherence	Unity	Confusion	c
	35	Sentences in a _____ form a unit.	Paragraph	Essay	Letter	Debate	a
	36	The word _____ is derived from Latin word 'Communicare'	Channel	Common	Communication	Commute	c
	37	_____ type of feedback involves reviews from other like minded people	Formal	Informal	Self	Peer	d
	38	Motivation means _____ the employee to perform better	Ordering	Warning	Discouraging	Encouraging	d
	39	Facsimile is called as _____	Computer	Files	Facebook	FAX	d
	40	Handshake should last about _____ seconds	5	10	15	20	a
	41	The term "communists" derived from _____ word	Greek	Latin	Chinese	English	B
	42	communication starts with _____	sender	encoding	channel	feedback	A
	43	The number of key elements in the communication process is _____	five	six	seven	four	A
	44	Grapevine communication is associated with _____	formal	informal	horizontal	vertical	B
	45	Downward and upward communications are _____	vertical communication	horizontal communication	internal communication	external communication	A
	46	communication is a _____	oneway process	two way process	threeway process	fourway process	B
	47	The most basic type of listening is known as _____	discriminative listening	comprehensive listening	appreciative listening	evaluative listening	A

F.Y.B.M.S. - Semester I

Sample Questions

Subject	Sr. No.	Question	Option a	Option b	Option c	Option d	Correct_Option
	48	Which of the following are not 7C's of presentation?	clarity	consideration	concreteness	collectiveness	D
	49	The quality of a report is determined mainly by	the language of the report	the visual aspects	the length of the report	the accuracy of the data	D
	50	Which of the following is not a type of business letter?	business enquiry	sales letter	quotations	reference letter	D
Foundation Course - I	51	The propagators of _____ religion are known as Thirtankar.	Judaism	Hinduism	Mai-ism	Jainism	4
	52	Dravidian languages are older than the _____ language.	Austic	Sino-Tibetan	Aryan	Mon-Khmer	3
	53	Farmers belong to _____ community.	Brahmin	Shudra	Vaishyas	Kshatrias	2
	54	Denial in share of property is a form of violence.	Psychological	Spiritual	Domestic	Emotional	3
	55	The average score of Intellectual Functioning (IQ) is _____	75	130	50	100	4
	56	Laxmi Bai, Mirabai, Nur Jahan, ChandBibi, Jijabai were some notable women in _____ India.	Ancient	Old Age	Modern	Medivial	3
	57	Caste system is a form of _____ stratifiaction.	Economic	Social	Political	Psychological	2
	58	_____ arises out of religious fundamentalism.	Communalism	Casteism	Regionalism	Secularism	1
	59	The Constitution of India came into effect on _____ 1950.	26th November	26th January	15th August	02nd October	2
	60	There are _____ schedules in the Indian Constitution.	12	31	45	10	1
	61	Among the states, _____ has the highest literacy rate.	Maharahstra	Haryana	Kerala	Gujarat	3
	62	India is the _____ largest country by area in the world.	fourth	seventh	tenth	second	2
	63	_____ is the largest minority religion in India.	Islam	Christianity	Sikhism	Jainism	3

F.Y.B.M.S. - Semester I

Sample Questions

Subject	Sr. No.	Question	Option a	Option b	Option c	Option d	Correct_Option
	64	_____ is the holy book of the Hindus.	Koran	Guru Granth Sahib	Bible	Bhagavad Gita	4
	65	The followers of _____ follow the preaching of Lord Mahavira	Sikhism	Jainism	Islam	Christians	2
	66	The Constitution of India has recognized _____ major languages	22	23	24	26	1
	67	Among the states in India, _____ has the highest gender ratio.	Maharashtra	Kerala	Haryana	Orissa	2
	68	_____ is a system of structured inequality which rates and ranks members of a society based on definite criteria	Social stratification	Demography	Diversity	Democracy	1
	69	The _____ system refers to the classification of individuals based on their economic position in the society	class	caste	estate	power	1
	70	Demand of the 'sons of soil' is _____	communalism	regionalism	casteism	secularism	2
	71	Anti-Hindi agitations took place in _____ India	northern	eastern	western	southern	4
	72	The word _____ means equal respect for all religions.	sovereign	secular	socialist	democratic	2
	73	_____ means creating peace among a community.	Tolerance	Justice	Communal harmony	Peace	3
	74	The _____ is the first citizen of the city.	President	Governor	Mayor	Prime Minister	3
	75	The Panchayati Raj system in India exists at _____ tier levels.	2	3	4	5	2
Business Statistics	76	When data are classified according to a single characteristic, it is called	Quantitative Classification	Qualitative Classification	Area Classification	Simple Classification	4
	77	The total of all the observations divided by the number of observations is called	Arithmetic Mean	Geometric Mean	Median	Harmonic Mean	1
	78	The sum of deviations is zero when deviations are taken from	Median	Mean	Mode	Geometric Mean	2
	79	In simple regression, the numbers of unknown constants are:	One	Two	Three	Four	2
	80	In a symmetrical distribution, if $Q_1=20$ and median = 30, the value of Q_3 is:	50	35	40	25	3

F.Y.B.M.S. - Semester I

Sample Questions

Subject	Sr. No.	Question	Option a	Option b	Option c	Option d	Correct_Option
	81	The measure of dispersion which uses only two observations is called	Mean	Median	Range	Coefficient of Variation	3
	82	In moving average method we cannot find trend values of some	End Periods	Middle Periods	Starting and End Periods	Starting Periods	4
	83	A simple index number is a number that measures a relative change in ____ ?	group of variable with respect to a base	single variable with respect to base	Both A & B	None of the Above	2
	84	Tickets numbered 1 to 20 are mixed up and then a ticket is drawn at random. What is the probability that the ticket drawn has a number which is multiple of 3 or 5?	43832	43866	44058	44094	4
	85	A situation in which a decision maker knows all of the possible outcomes of a decision and also knows the probability associated with each outcome is referred to as	Certainty	Risk	Uncertainty	Strategy	2
	86	Choose correct option . Find Variene of 4,6,9,7,8,2	5.4	5.6	5.3	5.7	2
	87	Range of 3,5,2,6,1 is ?	4	1	2	3	1
	88	Quartile deviation =	$(Q3-Q1)/4$	$(Q3-Q1)/2$	$(Q3+Q1)/2$	$(Q3+Q1)/4$	2
	89	Co-efficient of Rane =	$(Max-Min)/(Max+Min)$	$(Max-Min)*(Max+Min)$	$(Max+Min)/(Max-Min)$	Max-Min	1
	90	Mean of 3,5,7,1,3,5 is ?	6	5	4	7	3
	91	The data collected for the first time is known as_____.	Values	Information	Secondary data	Primary data	D
	92	The middlemost observation, dividing the entire distribution into two equal parts is known as_____.	Arithmetic mean	Median	Mode	Geometric mean	B
	93	The histogram can be used to locate graphically the value of_____.	Mean	Geometric mean	Median	Mode	D

F.Y.B.M.S. - Semester I

Sample Questions

Subject	Sr. No.	Question	Option a	Option b	Option c	Option d	Correct_Option
	94	If mean and standard deviation of a group of 11 observation are 8 and 4 respectively, the coefficient of variation is _____.	2	20	50	32	C
	95	Coefficient of correlation lies between _____.	-1 and +1	-1 and 0	0 and 1	-2 and 2	A
	96	Moving averages method is used to compute _____.	Seasonal variation	Irregular variation	Cyclical variation	Nonlinear trend	D
	97	The index number for base period is taken as 100.	always	sometimes	rarely	never	A
	98	Probability can be _____.	greater than or equal to 10	greater than 1	less than 0	between 0 and 1	D
	99	Maximum criterion is a decision making under _____.	risk	uncertainty	certainty	successful	B
	100	Mode of the given set : 1, 2, 1, 3, 3, 5, 3.	1	2	3	5	C
Business Economics - I	101	The demand for a product is the amount that _____	Buyers purchase in the market	Buyers are willing to purchase at a given price	Buyers are willing and able to purchase at alternative prices	Buyer are able to purchase at a specific price	C
	102	The demand curve according to the law of demand is _____	Downward sloping	Vertical	Horizontal	Parallel	A
	103	Under perfect competition demand curve become _____	Vertical	Horizontal	Downward sloping	Upward sloping	B
	104	Oligopoly market demand curve refers to the _____	Downward sloping	Kink	Upward sloping	Horizontal	B
	105	An important cause of internal diseconomies of scale is _____	Rising factor costs	Diminishing returns to management	Transport congestions	Pollution and health hazards	B
	106	Implicit costs are _____	Equal to total fixed costs	Equal to variable costs	Always less than explicit costs	cost of using factors belonging to the business owner	D
	107	A firm's equilibrium output is produced at a point _____	MC = MR	MC > MR	MC < MR	MC > AC	A

F.Y.B.M.S. - Semester I

Sample Questions

Subject	Sr. No.	Question	Option a	Option b	Option c	Option d	Correct_Option
	108	A Kinked demand curve indicates	Price flexibility in Non- collusive Oligopoly	Price flexibility in collusive oligopoly	Price rigidity in collusive oligopoly	Price rigidity in Non- collusive oligopoly	D
	109	Which of the following is not a feature of full cost pricing method	Avoids frequent price change	Most popular method	Based on marginal cost	An ideal which most firms aim at	B
	110	Which pricing strategy uses various class distinctions	Marginal cost pricing	Price discrimination	Product line pricing	Mark - up pricing	C
	111	The word micro means _____	small	large	aggregate	total	A
	112	The word macro means _____	small	tiny	aggregate	patial	C
	113	Demand is backed by desire, ability,	capacity	willingness	income	price	B
	114	supply is from _____ point of view	supplier	consumer	debtor	creditor	A
	115	If price increases , then demand _____	becomes positive	increases	remains constant	decreases	D
	116	One of the most important areas of study in business economucs is the _____	Price	Market	Production	Promotion	B
	117	A normal good can be defined as one which consumer purchases more of as _____	Prices Fall	Prices Rise	Incomes fall	Income	A
	118	When demand is relatively inelastic , price and total revenue changes take place in the _____ direction .	Same	Opposite	Negative	Zero	A
	119	The slope of the iso- cost line is _____	MRTSk1	MRSxy	Pk/PI	PI/Pk	D
	120	An important cause of internal diseconomies os scale is _____	Rising factor costs	Diminishing returns of management	Transport Congestions	Pollution and health Hazards	B
	121	At the break -even point , the price is equal to the _____ cost	Total	Marginal	Average	Variable	C
	122	Perfect competition has _____ sellers .	Large Number	Many	few	zero	A
	123	For a monopoly firm is _____	AR=MR	AR>MR	AR< MR	AR% MR	B

F.Y.B.M.S. - Semester I

Sample Questions

Subject	Sr. No.	Question	Option a	Option b	Option c	Option d	Correct_Option
	124	_____ in case refer to a situation where the monopolist enjoys a monopoly power in the home market and accepts a competitive price in other market .	Dumping	M RTP	Oligopoly	Price	A
	125	Collusive oligopoly is beneficial to _____	Consumer	Producers	New entrants	Trade Zone	B
Introduction to Financial Accounts	126	An entry which affects both sides of a Cash Book is a _____ entry.	Contra	Debit	Credit	wrong	a
	127	AS-10 deals with _____.	Accounting for Govt Grants	Accounting for Current Assets	Accounting for Inventory	Accounting for Fixed Assets	d
	128	In _____ generation of computer intergrated circuit was used in the computer.	Forth	Third	Second	First	b
	129	Drawing a/c is a _____ a/c.	Personal	Real	Private	Nominal	b
	130	_____ item will appear on the credit side of ledger account.	Cash received	Purchases	Discount received	Rent expenses	c
	131	Expenditure incurred on erecting machinery is _____.	capital expenditure	revenue expenditure	deferred revenue expenditure	non cash expenditure	a
	132	Under _____ method , depreciation is calculated on written down value.	scrap	straight line	reducing balance	fixed installment	c
	133	If transaction is totally omitted from the books, it is called _____.	Error of commission	Error of principle	Error of recording	Error of ommission	d
	134	Semi- finished goods is also known as _____.	work in progress	raw material	spares	stock in trade	a
	135	Term loans from banks is _____.	Short term borrowings	long term borrowings	temporary borrowings	medium term borrowings	b
	136	Book Keeping records only the _____ transactions of business.	Cash	Financial	Book	Credit	b
	137	Property of any Kind owned by a businessman _____.	Assets	Liability	Capital	Fixed Assets	a

F.Y.B.M.S. - Semester I

Sample Questions

Subject	Sr. No.	Question	Option a	Option b	Option c	Option d	Correct_Option
	138	The difference between the total assets and total outside liabilities _____.	Cash in hand	Net worth	Paid up capital	Net profits	b
	139	_____ concept is the basic idea that the business is separate from the owner	Dual Aspect	Separation	Entity	Materiality	c
	140	_____ Concept is the basic idea that the business will continue for a long time.	Long life	Continuity	Entity	Going Concern	d
	141	Cash Account is _____ Account	Personal	Real	Fixed	Nominal	b
	142	Goodwill is an _____ Assets of the Business	Tangible	Intangible	Permanent	Current	b
	143	Capital Account is _____ Account	Tangible	Personal	Real	Nominal	b
	144	Goods Purchase for Cash is _____ Transaction	Credit	Cash	future	past	b
	145	Ledger Account having _____ side	one	two	three	four	b
	146	Debit side of Cash Account indicates _____	Receipt	payment	Deposit	Expenses	a
	147	Debit note is issued under _____	purchase	Sales	purchase Return	Cash book	c
	148	Inward invoice are recorded _____ Book	sales	purchase	cash	credit	b
	149	Contra entry means _____	Single effect	double effect	no effect	past effect	b
	150	Carriage inward are recorded in _____ Account	Trading	Profit and Loss	capital	Drawing	a
Business Law	151	Every promise and set of promises, forming the consideration for each other is an _____	Agreement	offer	proposal	Auction	a
	152	The person accepting the offer may be called as an _____	offeree, promisee	giver	promisee	debtor	a
	153	An agreement to do an act impossible in itself is _____	void	valid	illegal	voidable	a
	154	Contingent contract is defined under section _____	35	74	31	52	c
	155	_____ the offer is made to specific person	general offer	valid offer	specific offer	invalid offer	c

F.Y.B.M.S. - Semester I

Sample Questions

Subject	Sr. No.	Question	Option a	Option b	Option c	Option d	Correct_Option
	156	Something in return is called _____	consideration	offer	giving	acceptance	a
	157	Ignorance of _____ is of no excuse	rights	liberty	law	facts	c
	158	Undue Influence requires _____ between parties	Hierarchy	relationship	legal realtion	position	b
	159	Wagering agreement is also commonly known as _____	betting	insurance	contigent	trade agreement	a
	160	Agreement against public policy are _____	void	valid	illegal	irrational	a
	161	Every illegal agreement is void but every void agreement _____	immoral	illegal	oppose to public policy	legal	b
	162	As per section 2, sub section 7 every kind of moveable property other than actionable claim and money is called _____	goods	future goods	ordinary goods	specified goods	a
	163	Flaw in capacity to contract may arise from _____.	want of consideration	unsoundness of mind	illegality of object	uncertainty of object	b
	164	Agreement to sell becomes sale _____	when time lapses	when delivery is made	when price is paid	when order is cancelled	a
	165	The voluntary transfer of possession from one person to another is called _____	Transfer	change of possession	deilvery	payment	c
	166	Every promise and every set of promises , forming the consideration for each other is an _____	Contract	Agreement	Void	Consideration	B
	167	_____ contract is one in which both the parties have performed their respective obligation .	Executory	Executed	Breach of contract	Void	B
	168	The doctrine of caveat emptor means _____	Seller Beware	Wholesaler	Buyer Beware	Unpaid Seller	C
	169	For bouncing of cheque the maximum imprisonment can be _____ years	2 Years	3 Years	6 Years	10Years	A
	170	In bills of exchange drawer and _____ can be one and the same person	Drawee	Individual	Bank Manager	Cheque	A
	171	The National Commission shall ordinarily function at _____	Mumbai	New Delhi	Kolkata	Chennai	B
	172	A company is legally _____ from its members.	Equal	Separate	Complex	Class	B

F.Y.B.M.S. - Semester I

Sample Questions

Subject	Sr. No.	Question	Option a	Option b	Option c	Option d	Correct_Option
	173	A company has _____ succession.	Class	Restricted	Perpetual	Promotion	C
	174	_____ is based on the concept of originality and reproduction of the work .	Patent	Trademark	Copy right	Protecting Farmers	C
	175	A Patent has a _____ right granted to a person who has invented a new article invented .	Inclusive	Exclusive	Well - Known	Copyright	B